



# FY 2025 EARNINGS PRESENTATION

12 FEBRUARY 2026



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# AGENDA

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- 1 | OVERVIEW
- 2 | MARKET OPPORTUNITY
- 3 | FY AND Q4 FINANCIAL PERFORMANCE
- 4 | OPERATIONAL HIGHLIGHTS
- 5 | STRATEGY & GUIDANCE
- 6 | INVESTMENT CASE
- 7 | Q&A

# TODAY'S PRESENTERS



**BARRY  
LEWIS**

CHIEF EXECUTIVE  
OFFICER

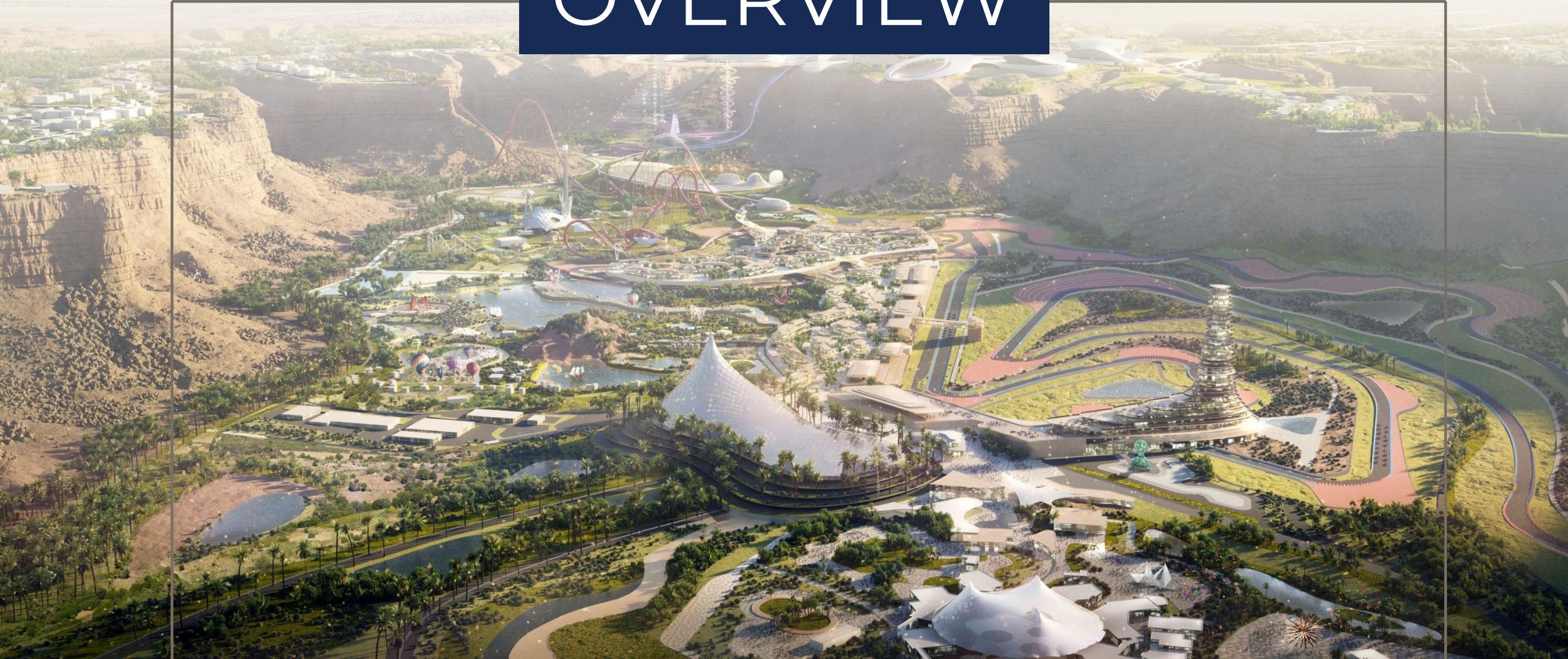


**JOHN  
DEEB**

CHIEF FINANCIAL  
OFFICER

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# OVERVIEW



# REGIONAL CONSTRUCTION CHAMPION DELIVERING COMPLEX, LARGE-SCALE PROJECTS ACROSS THE UAE AND KSA'S STRATEGIC GROWTH SECTORS

## BUSINESS OVERVIEW

**Well-established presence in the UAE since 1999**; strategic expansion in Saudi Arabia since 2022 as well as successful acquisition of energy service EPC contractor, Target Engineering.

**Vertically integrated platform with two core offerings and 9 specialist business units**, enabling full project delivery.

**Expertise in delivering complex iconic projects** spanning airports, data centres, giga-developments, and energy infrastructure

**Proven track record with 19 years of profitability** backed by a disciplined tendering process, prudent financial management, and exceptional talent.

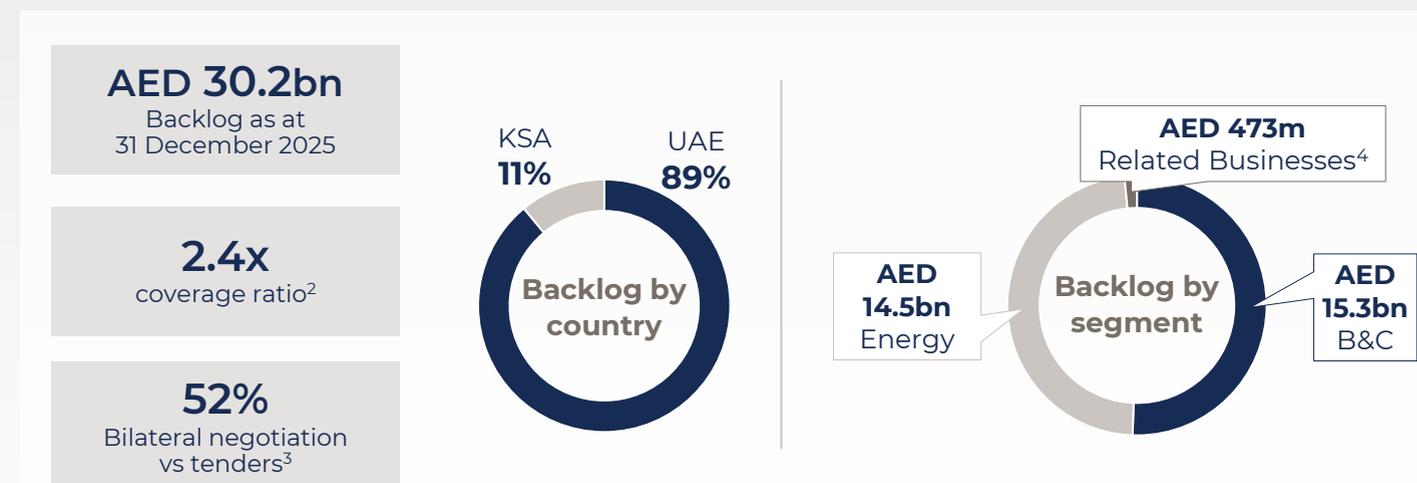
**Well-positioned for strategic growth** in two of the world's most active and dynamic construction markets – UAE and KSA.

**Strong investor base**, 81.6% owned by Investment Corporation of Dubai (ICD); listed on DFM in October 2025

## ROBUST FINANCIAL PROFILE

	Revenue	EBITDA   Margin	Net Income   Margin
FY 2025	<b>AED 12,604m</b> △ 56% YoY	<b>AED 1,106m   8.8%</b> △ 76% YoY   △ 1.0 pp	<b>AED 687m   5.5%</b> △ 116% YoY   △ 1.0 pp
FY 2024	<b>AED 8,101m</b> △ 29% YoY	<b>AED 630m   7.8%</b> △ 47% YoY   △ 0.9 pp	<b>AED 363m   4.5%</b> △ 52% YoY   △ 0.7 pp
FY 2023	<b>AED 6,275m</b> △ 74% YoY	<b>AED 427m   6.8%</b> △ 67% YoY   ▽ 0.3 pp	<b>AED 238m   3.8%</b> △ 28% YoY   ▽ 1.4 pp

## LARGE AND SECURED BACKLOG<sup>1</sup>

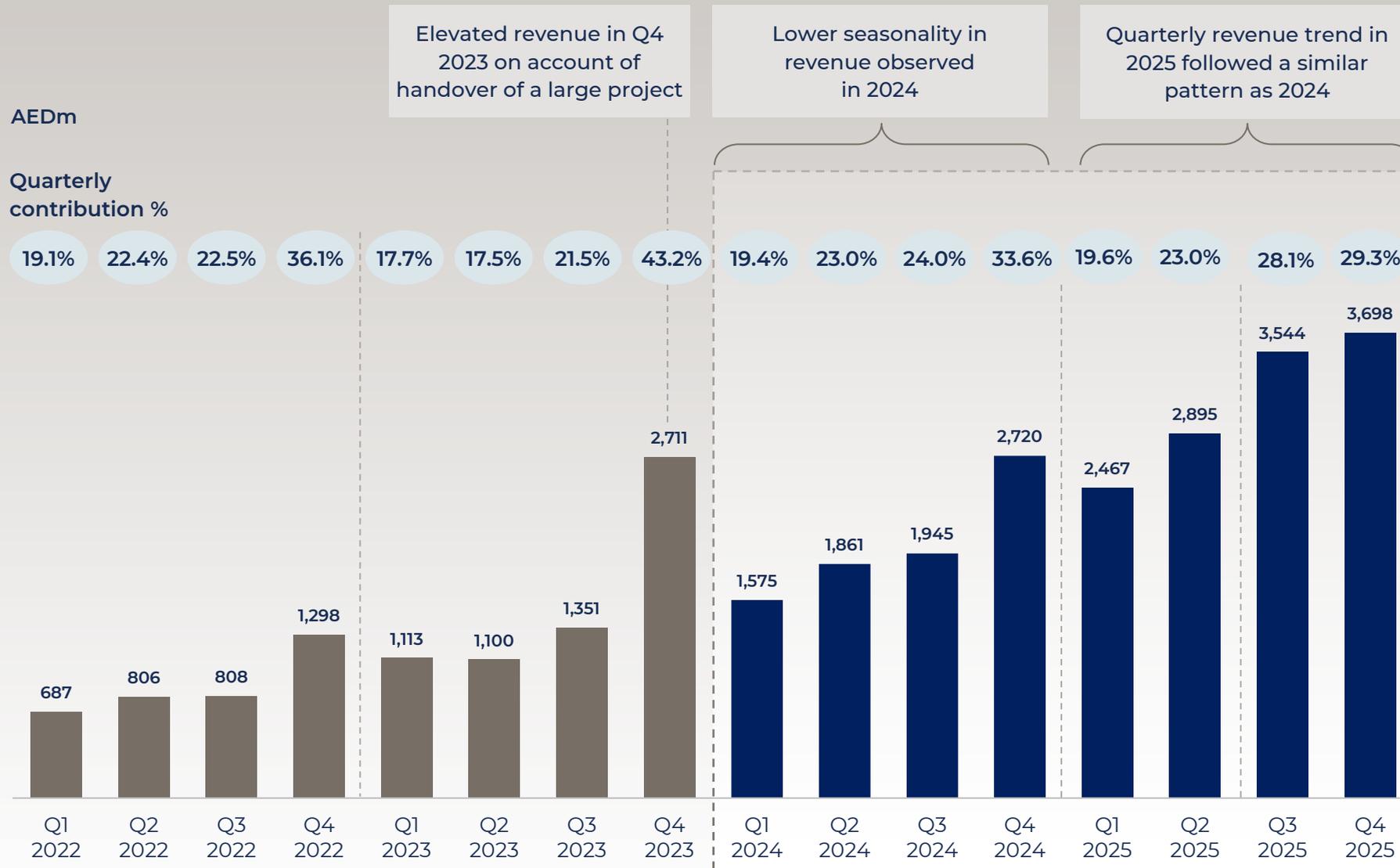


Note: ; (1) Defined as backlog as of Dec-2025 / LTM Dec-25 revenue; (2) Growth in FY 2025 vs. 2024 backlog; (3) Contracts won during FY 2025 in terms of value; (4) Related businesses includes revenue from ALEC Fitout, ALEMCO, ALEC Data Center Solutions, ALEC Technologies, ALEC LITE, ALEC Facades, LINQ, ALEC Energy and AJI Rentals

# ROBUST BACKLOG AND DISCIPLINED EXECUTION DRIVE SUSTAINED REVENUE INCREASE YOY AND QOQ

## QUARTERLY REVENUE TRENDS

H2 surpass H1, with Q4 typically strongest



## REVENUE AND PROFIT RECOGNITION POLICY

Follow industry standard percentage of completion method of accounting

Higher profit recognition toward the end of a project

Q4 typically contributing the most to yearly revenue

# INTEGRATED PLATFORM WITH SPECIALISED SERVICES DRIVES COMPETITIVE EDGE

## CORE: ENGINEERING & CONSTRUCTION



Oversees the entire lifecycle of construction projects, from initial concept and design through to final completion and handover

Provides a range of specialized services tailored to different types of complex projects



Leading EPC contractor in the Energy segment offering services in onshore and offshore areas

Operates through four highly specialized business divisions including mechanical, oil and gas, electrical, civil and marine

## INTEGRATED SERVICES



Specialises in high-end fitout, theming and refurbishment for luxury hotels, retail, museums, offices, and themed entertainment venues in the UAE and KSA.



Leading innovative mechanical, electrical and plumbing (MEP) contractor offering integrated electromechanical and building services solutions



Provides engineering, procurement and construction services for large-scale traditional, AI, and prefabricated data centres.



Offers pioneering cutting-edge ELV solutions and employs a comprehensive approach providing solutions that are fully integrated and end-user-oriented.



Executes fast-track, turnkey small-scale construction and refurbishment projects across MEP, civil and architectural services.



A pioneer in building envelopes and complex facades, aligning with the latest global technologies for superior engineering and execution.



Leading GCC modular housing manufacturer, delivering off-site prefabricated solutions.



Provides comprehensive solar photovoltaics (PV) energy solutions across the renewable energy sector.



A comprehensive provider of equipment rental and custom service solutions, catering to a wide range of project needs.

**250+** industry awards since inception



Large Contractor of the Year 2024  
ALEC



Fitout Contractor of the Year 2024  
ALEC



MEP Contractor of the Year 2024  
ALEMCO



Contractor of the Year 2023  
ALEC

Awarded contractor of the year 16 times

# SUPERIOR EXPERTISE IN A RANGE OF COMPLEX PROJECTS SERVING DIFFERENT NATIONALLY CRITICAL SECTORS

## SELECTED EXAMPLES WITHIN EACH INDUSTRY



### DATA CENTRES

New focus sector

#### STARGATE UAE

Client: Khazna



### HOTELS

Area: 1.5m m<sup>2</sup>

#### WYNN AL MARJAN

Client: Wynn Resorts



### COMMERCIAL

Area: 1.0m m<sup>2</sup>

#### ONE ZA'ABEEL

Client: Ithra Dubai



### AIRPORTS

Area: 2.0m m<sup>2</sup>

#### DUBAI AIRPORT- CONCOURSE A

Client: DAEP<sup>1</sup>



### LEISURE

Area: 472k m<sup>2</sup>

#### AQUARABIA WATERPARK

Client: Qiddiya



### RETAIL

Area: 2.0m m<sup>2</sup>

#### DUBAI HILLS MALL

Client: EMAAR



### ENERGY

Delivered 500+ projects<sup>3</sup>

#### UPPER ZAKUM

Client: ADNOC



### MUSEUMS & PAVILIONS

Area: 210k m<sup>2</sup>

#### UAE PAVILION – EXPO 2020

Client: MOPA<sup>2</sup>



### COMPLEX RESIDENTIAL

Area: 560k m<sup>2</sup>

#### MARINA GATE RESIDENCES (1,2,3)

Client: Select Group

Notes: Number of projects and built-up area represent the number to date since ALEC's founding; 1 Dubai Aviation Engineering Projects; 2 Ministry of Presidential Affairs; 3 Since Target Engineering inception

# OPERATIONAL EXCELLENCE DRIVING A SUSTAINABLE EDGE

## PROJECT LEVEL

Selective tendering process

46% Success rate<sup>1,2</sup>

Prudent cost management and control

0.6x Net Cash / EBITDA (FY 2025)

## STRATEGIC AND TECHNICAL

Comprehensive integrated capabilities

4 Average no. of contracts across top 10 projects

Optimal resource allocation

35-60% Subcontracted project work

## ORGANISATIONAL

Innovative technology adoption

+15 Digital solutions used

Embedded risk management culture

0.097 LTIFR<sup>3</sup> (Jan – Dec 2025)

World-class health and safety standards

Bi-weekly Contractual performance checks

Dedicated people and culture

89% Retention Rate (between 2018 -2025)

Notes: (1) 2025 data; (2) Computed as awarded projects / "Focused" tenders; (3) Lost time injury frequency rate (LTIFR) calculated as: (total LTIs/total manhours) X 1,000,000. LTIFR encompasses the Group, including Target; for B&C only, it's 0.158

# DEDICATED TO THE HIGHEST HEALTH & SAFETY AND WORKER WELFARE STANDARDS

## HEALTH & SAFETY MANAGEMENT

**ISO 45001/14001/9001 and OSHAD<sup>1</sup>** certified health & safety management

**LTIFR<sup>2</sup> of 0.097 per million manhours worked YTD**

**Mandatory health & safety induction**

**Action notice and rewards schemes** to prevent accidents

**Reduced summer working hours** to protect workers from excess heat

## WORKER WELFARE STRATEGY

Dedicated **worker welfare team** reviewing subcontractors' operations

**Mandatory welfare induction** for subcontractor and labour

Independent **third-party worker welfare audits**

**Mental health support program** for employees

**100% close rate in 2025 for issues raised across grievance mechanisms<sup>3</sup>**



Notes: (1) Abu Dhabi's Occupational Safety and Health Centre; (2) Lost time injury frequency rate (LTIFR) calculated as: (total LTIs/total manhours) X 1,000,000. LTIFR encompasses the Group, including Target; for B&C only, it's 0.158, (3) Various channels exist for ALEC labourers and subcontractors exist: Client-monitored labour hotline 'Safe Call', 'Happiness Call' hotline, ALEC whistleblower channel launched in 2025

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# MARKET OPPORTUNITY





# UAE ECONOMIC MOMENTUM UNDERPIN MARKET OPPORTUNITY



## Real GDP Growth

4.5% (Q2 2025)

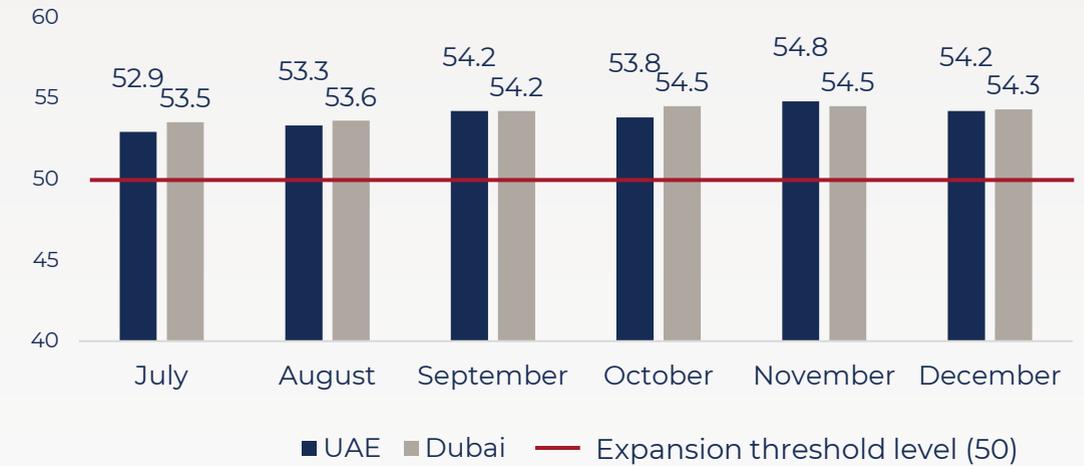


3.9% (Q1 2025)

## UAE REAL GDP GROWTH OUTLOOK (%)



## PURCHASING MANAGERS' INDEX (PMI)



## ABU DHABI

### GDP

AED 597bn (H1 2025)

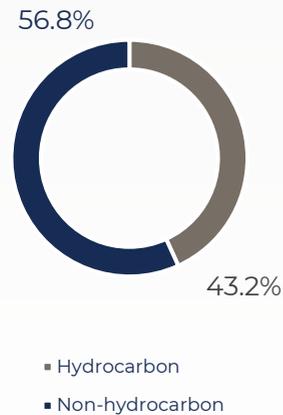
### Real GDP Growth

3.8% (Q2 2025)



3.4% (Q1 2025)

### GDP Share (H1 2025)



## DUBAI

### GDP

AED 355bn (9M 2025)

### Real GDP Growth

4.9% (Q3 2025)

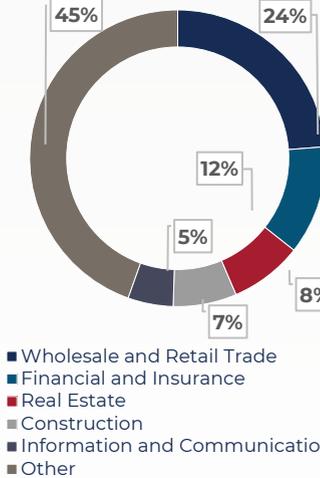


4.7% (Q2 2025)



4.0% (Q1 2025)

### Sector Contribution to GDP



## UAE International Trade

### Non-oil Foreign Trade

26.8% AED 3.8 trillion (FY 2025)

### Non-oil Exports

45.5% AED 813.8bn (FY 2025)

## UAE Foreign Investment

### FDI Inflow

48.5% AED 167.6bn (FY 2024)

### Greenfield FDI

No.1 globally AED 19.9bn (H1 2025)

## UAE Interest Rate

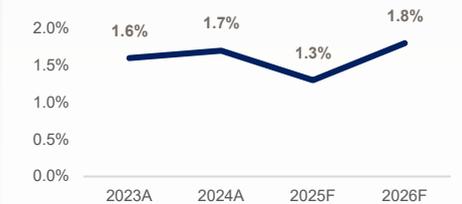
### Base Rate

4.40% January 2025



3.65% December 2025

## UAE Inflation Outlook



Sources: Federal Competitiveness and Statistics Centre, CBUAE, IMF, S&P Global, Statistics Centre, Dubai Media Office  
 UAE real GDP growth 2023-2024 is taken from the Federal Competitiveness and Statistics Centre, 2025-2026 from the CBUAE forecasts  
 UAE inflation outlook 2023-2024 is taken from the Federal Competitiveness and Statistics Centre, 2025-2026 from the CBUAE forecasts



# KSA'S MACROECONOMIC OUTLOOK SUPPORTS SUSTAINED CONSTRUCTION DEMAND



## Real GDP Growth

- △ 4.9% (Q4 2025)
- △ 4.8% (Q3 2025)
- △ 4.5% (Q2 2025)
- △ 3.7% (Q1 2025)

## REAL GDP GROWTH OUTLOOK (%)



## PURCHASING MANAGERS' INDEX (PMI)

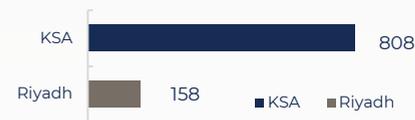


Saudi public spending remains sizeable, with increasing prioritisation toward Riyadh and mega-event readiness (Expo 2030, FIFA 2034).

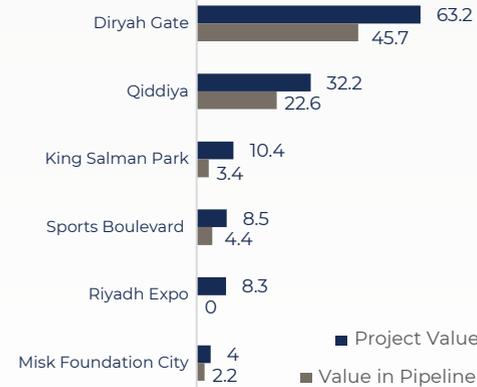
### KSA's 2026 Budget (SAR bn)



### Total Value of Projects in Pipeline (US\$ bn)

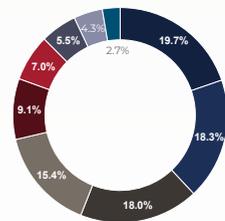


### Riyadh's Projects (US\$ bn)



### Budget Allocation

- Health and Social Development
- Military
- General Items
- Education
- Security and Regional Administration
- Economic Resources
- Municipal Services
- Public Administration
- Infrastructure and Transportation



### International Trade

#### Non-oil Foreign Trade

25.2% △ SAR 1,023 bn (9M 2025)

#### Non-oil Exports

79.3% △ SAR 402.5bn (9M 2025)

### Foreign Investment

#### FDI Inflow

2.0% ▽ SAR 78.6bn (9M 2025)

#### Greenfield FDI

30.1% △ SAR 35.0bn (H1 2025)

### Interest Rate

#### Repo Rate

5.00% January 2025

▽ 4.25% December 2025

### Inflation Outlook



Sources: GASTAT, Ministry of Finance, IMF, S&P Global, MEED, ENBD

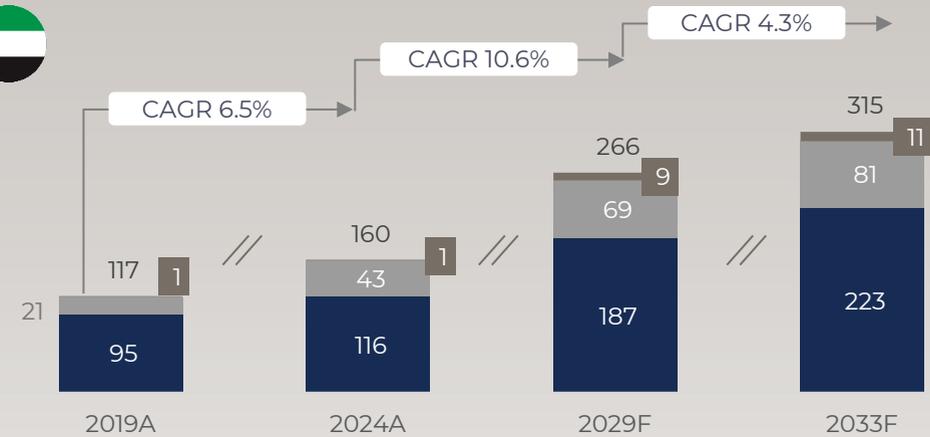
Notes: Real GDP growth 2023-2025 is taken from GASTAT, and 2026 is taken from the Ministry of Finance forecasts

Inflation outlook 2023-2025 is taken from GASTAT, and 2026 from the Ministry of Finance forecasts

# CONSTRUCTION: CONTINUED PROJECT SPEND ACROSS THE UAE AND KSA

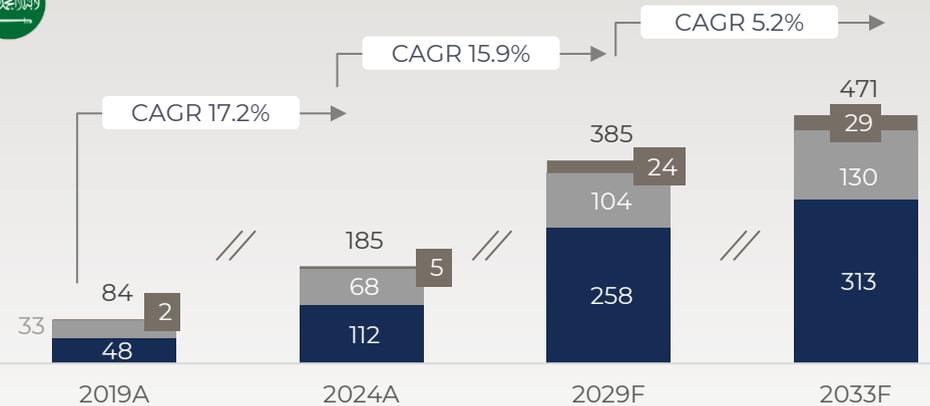
PROJECT SPEND IS EXPECTED TO REACH c.1 TRILLION IN 2029 DRIVEN BY TRANSFORMATIONAL PROJECTS

## PROJECT SPEND<sup>1</sup> (AEDbn)

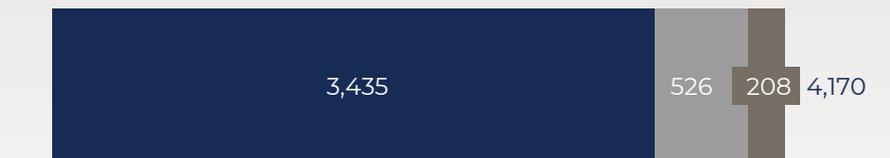


FY19-24 CAGR <sub>x</sub>	FY24-29 CAGR	FY29-33 CAGR
(17)%	74%	5%
15%	11%	2%
4%	10%	5%

## CURRENT PIPELINE<sup>2</sup> (AEDbn)



FY19-24 CAGR <sub>x</sub>	FY24-29 CAGR	FY29-33 CAGR
20%	37%	5%
16%	14%	4%
18%	18%	5%



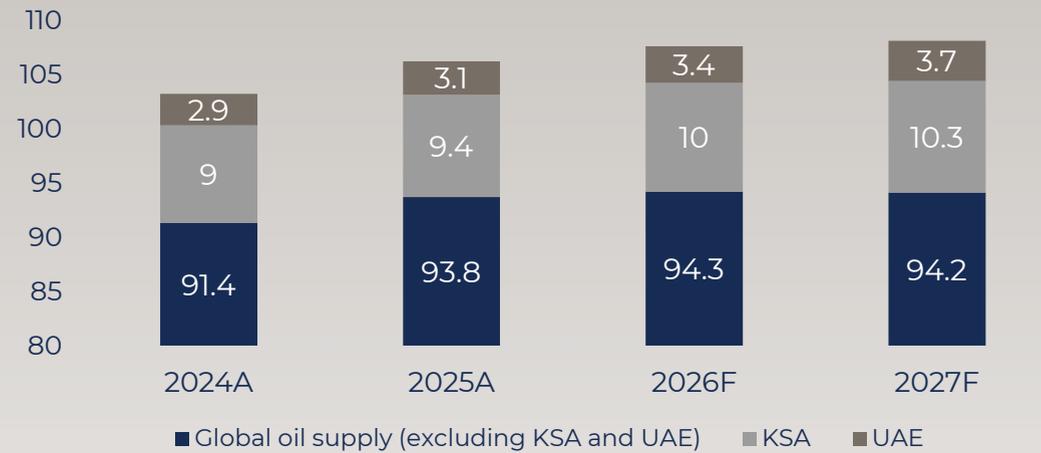
■ B&C ■ Energy ■ Airports

Source: MEED

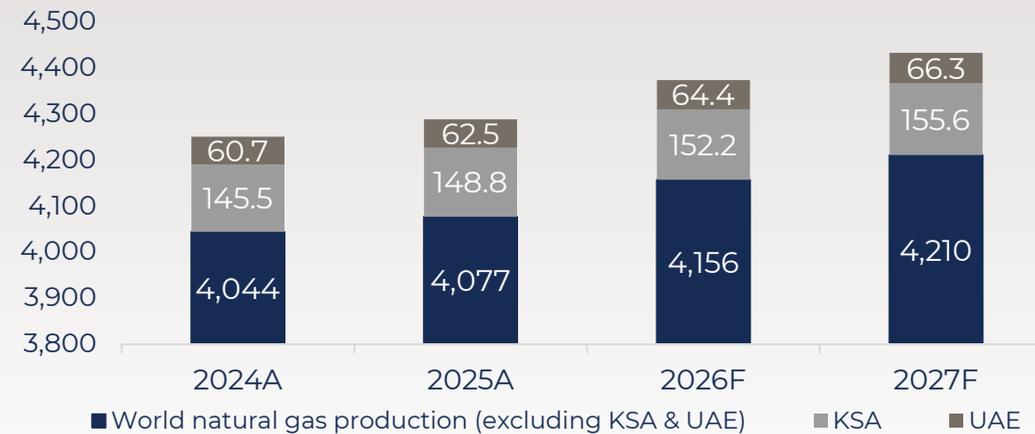
Note(s): <sup>1</sup> Value of project spend or expected to be spent each year. The values of project spend for the year 2024 to 2026 are based on the project pipeline that are announced. For the forecast from 2027 to 2033, the values are based on construction output data; <sup>2</sup> Pipeline refers to the quantum of the future market over the next 10-15 years, <sup>3</sup> Energy includes the subsegments Oil, Gas, Chemical (Hydrogen Plant) and Power (Waste to Energy)

# ENERGY: EXPANSIONARY GAS PROJECTS AND SIGNIFICANT CAPEX PROGRAMMES SUPPORTING UPSTREAM AND DOWNSTREAM

WORLD PETROLEUM & OTHER LIQUIDS PRODUCTION (MB/D)



WORLD NATURAL GAS PRODUCTION (BCM)



Source: eia, IMF, FRED, public announcements (ADNOC and Aramco)

Notes: UAE and KSA world natural gas production (2026-2027) forecasts are extrapolated (carry-forward of 2024-2025 growth)

## Large-scale EPC pipeline across upstream & gas



### Capex

Board-approved AED 551bn (US\$150bn) 2026–2030 plan to sustain operations and drive growth.

### Reserves base

Reserves expected to rise to 120bn stock tank barrels (STB) of oil and 297tn standard cubic feet (scf) of gas (ADNOC board update).

### Ghasha concession

Expected to produce 1.8bn scf/day of gas + 150K barrels per day (BPD) of oil & condensate.

### Hail & Ghasha

Structured financing up to US\$11bn; positioned as net-zero project capturing 1.5m tonnes per annum (tpa) of CO<sub>2</sub>.

### SARB deep gas (FID Jan 2026)

Up to 200m scf/day; new offshore platform + 4 wells tied back to Das Island (remote ops from Arzanah).

### TA'ZIZ (Ruweis)

US\$1.99bn PVC complex EPC award; 1.9m tpa, targeted Q4 2028 completion.

## Gas expansion and refinery upgrades drive multi-year EPC demand



أرامكو السعودية  
saudi aramco



### Capital investment

US\$53.3bn (2024); US\$52–58bn guidance (2025).

### Strategic gas expansion

sales gas production capacity growth target revised to ~80% (2021 - 2030), including associated liquids.

### Jafurah

Closed US\$11bn midstream deal; production intended to start 2025; ramp to 2bn scf/day sales gas by 2030 (plus liquids).

### Downstream pipeline

Samref agreement signed to evaluate Yanbu refinery upgrade + integrated petrochemical complex.

### Offshore activity

Saipem awarded ~US\$600m offshore work (pipeline + topside mods + tie-ins).

# DATA CENTRES: CAPITALISING ON AI-FUELED DATA-CENTRE BOOM IN THE UAE & KSA

UAE AND KSA EXPERIENCING SIGNIFICANT GROWTH IN DATA CENTRES CREATING CONTINUOUS DEMAND FOR SPECIALIST CONTRACTORS

Regional data centre capacity is projected to triple from **1 GW (2025)** to **3.3 GW (2030)**, with the UAE & KSA at the forefront.

### Driven by:

- Relocation to cloud solutions
- Surge in AI underpinned by ambitious national AI strategies
- Government-led initiatives and incentives

### ENABLED BY...

#### Cost base advantage:

Land and power costs in the GCC are significantly lower than major data centre hubs globally.

#### Connectivity hub:

Dense subsea cable routes compress latency and costs, positioning the GCC as an intercontinental node.

#### Policy tailwinds:

GCC trade and diplomatic ties streamline imports of AI-grade data centre equipment and open access to international compute demand, enlarging the region's addressable market.

#### Capital access:

Active SWF and PE funding (e.g., PIF, Mubadala, KKR–Gulf Data Hub US\$5bn).

NATIONAL AI STRATEGIES ARE TRANSLATING INTO MEGA CAMPUS-SCALE DATA CENTRE BUILDS

### Announced Major Projects

Multi-site, multi-phase deployments create a durable build cycle, supported by U.S. approvals enabling G42 (UAE) and HUMAIN (KSA) to purchase advanced AI semiconductors equivalent to up to ~35,000 NVIDIA GB300 systems/chips each.



**Stargate (Abu Dhabi)** — 1GW cluster with ~200MW online in 2026. First international deployment of OpenAI's AI infrastructure platform, led by G42.

#### Construction Updates:

Construction of the first 200MW is well underway and progressing steadily toward the planned 2026 delivery.



**NEOM x DataVolt** — Net-zero AI factory campus with first phase US\$5bn; plans total ~1.5GW with operations from 2028.

**HUMAIN (PIF)** — initial 2x100MW sites (Riyadh & Dammam) for 2026, with scaling ambitions. US\$5.3bn AWS AI Zone and ~US\$3bn AirTrunk/Blackstone partnership.

### HOW WE WILL WIN



**Leverage integrated end-to-end delivery model (design to build)**

**Build on strong relationship with existing clients and acquire new ones**

**Prioritize markets (UAE, KSA) with accelerating spend to capture outsized share and scale efficiently**

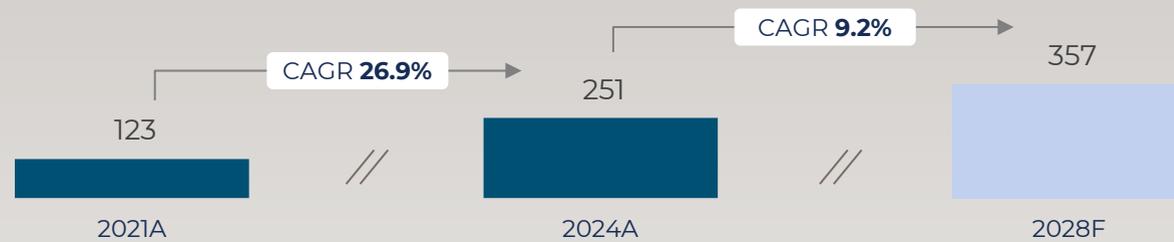
Source: PwC; public announcements (OpenAI/G42, NEOM/DataVolt, AWS/HUMAIN, Blackstone/AirTrunk)

# AIRPORTS: MAJOR INFRASTRUCTURE INVESTMENT DRIVING LONG-DURATION DELIVERY OPPORTUNITY

48 AIRPORT PROJECTS WORTH AED 0.7TN CURRENTLY UNDERWAY IN THE GCC, WITH AIR PASSENGERS SET TO INCREASE BY 300% TO 1.1BN BY 2040

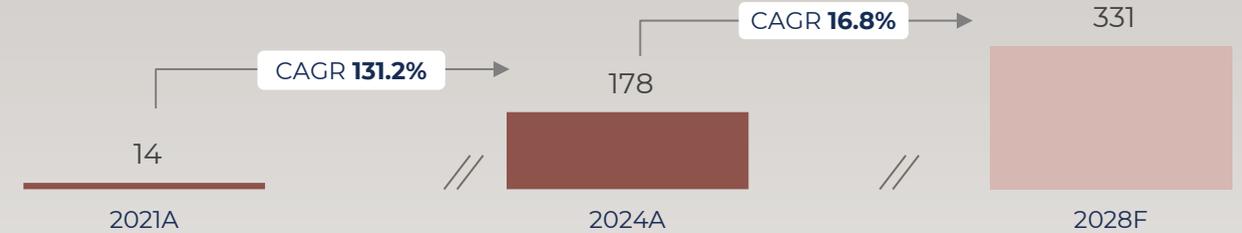
## UAE TO SOLIDIFY ITS POSITION AS A GLOBAL AVIATION HUB

Inbound Tourist Expenditure<sup>2</sup> (AEDbn)



## KSA SET TO TRANSFORM ITS AVIATION SECTOR TO BECOME A GLOBAL AVIATION POWERHOUSE

Inbound Tourist Expenditure<sup>2</sup> (AEDbn)



### UAE TARGET BY 2030

140m passengers



### VISA REFORMS

5-year multiple-entry visa



### KSA TARGET BY 2030

300m passengers



### VISA REFORMS

Saudi eVisa

## UAE MAJOR AIRPORT PROJECTS



### Al Maktoum International Airport

260m pax / year by 2050



### Abu Dhabi International Airport

Up to 45m pax / year by 2030



### Ras Al Khaimah International Airport

1m pax / year by 2025

## KSA MAJOR AIRPORT PROJECTS



### King Salman International Airport

185m pax / year by 2030



### Abha Airport

13m pax / year (10x increase)



### Red Sea International Airport

1m pax / year by 2030

Source: MEED

Note(s):1 Expected at completion (2050 for Al Maktoum International Airport, 2030 for King Salman International Airport); 2 Inbound tourist expenditure refers to the expenditure by non-residents on tourism commodities during their overnight international trips

# HOSPITALITY & ENTERTAINMENT: MULTI-YEAR DESTINATION BUILD CYCLE

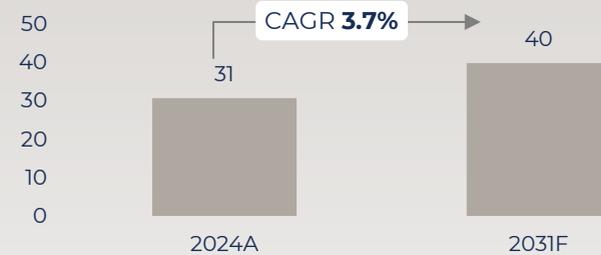


## TOURISM GROWTH AND PREMIUM SUPPLY PIPELINE SUPPORT MULTI-YEAR DEMAND

### UAE hotel room supply (keys/rooms)



### UAE hotel guests (m)



- Tourism and travel sector contributed AED 257bn to GDP(9M 2025).
- Tourism sector contribution to GDP to reach AED 450bn by 2030, rising AED 27bn annually.
- AED 100bn investment in the sector by 2030.
- Dubai secured 504 global business events through 2029, expected to attract +270k delegates.
- Hotels welcomed 23m guests (9M 2025).
- Hotel revenues reached AED 45bn; occupancy at 79% (9M 2025)
- 26% of existing hotel rooms are classified as upscale, 22% luxury and 21% upper upscale.
- 43% of the upcoming supply in the luxury segment.
- 55.9% of the UAE's upcoming supply is in Dubai.

## UAE MAJOR PROJECTS



**Wynn Al Marjan Island**

Large-scale hospitality & entertainment destination



**Disneyland Abu Dhabi**

Large-scale theme park and resort



**Sphere Abu Dhabi**

Second global location entertainment venue



**Warner Bros. World Abu Dhabi "Harry Potter"**

Expansion works to existing Warner Bros.

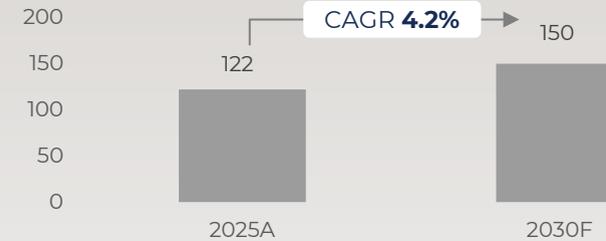


## SCALE-UP IN TOURISM AND GIGA-PROJECTS DRIVES SUSTAINED BUILD ACTIVITY

### KSA hotel keys



### Number of tourists (m)



- Tourism spending reached SAR 330bn during 2025.
- Tourism sector contribution to GDP sits at 4.7% (2024) and is expected to increase to 10% of the GDP in 2030.
- 122m tourists (domestic + international) welcomed in 2025 and 116m in 2024, with 30m international tourists.
- Leisure travellers make up 30% of all arrivals (2024).
- SAR 412bn investment in the hospitality sector by 2030.
- 27% of existing hotel rooms are classified as upscale, 21% upper upscale and 12% luxury.
- 99,500 hotel keys under construction or in the final planning stages.
- 78% of the upcoming supply is anticipated in the luxury, upper upscale or upscale hotels.

## KSA MAJOR PROJECTS



**Riyadh EXPO 2030**

Large-scale hospitality & entertainment destination



**FIFA World Cup 2034**

Nationwide hospitality & entertainment delivery programme



**Qiddiya**

Large-scale theme park and resort destination



**Diriyah**

Large-scale hospitality & cultural destination

Source: Knight Frank (UAE Hospitality Market Review – 2025), Knight Frank (Saudi Arabia Hospitality Review – 2025), Saudi Arabia Ministry of Tourism, DET

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# FY & Q4 2025 FINANCIAL PERFORMANCE



# DELIVERED RECORD FY AND Q4 PERFORMANCE DRIVEN BY ROBUST BACKLOG CONVERSION AND OPERATIONAL EXCELLENCE

**Record revenue of AED 12.6 billion**, driven by robust backlog conversion and disciplined execution.

**Sustained increase in EBITDA and margin**, on the back of strong operating leverage, tight cost control and prudent financial management.

**Net Profit nearly doubled** to an all-time high during 2025, driven by robust project delivery, operational efficiencies and effective working capital management.

**Maintained net cash/EBITDA** and strong **FCFF** despite a rise in CapEX, reaffirming commitment to balance sheet strength and financial flexibility.

Board approved **dividend** distribution of **AED 250m**, up from the previously announced AED 200 m on the back of strong results and in line with ALEC's commitment to rewarding shareholders.

	REVENUE	EBITDA   MARGIN	NET PROFIT   MARGIN
FY 2025	AED 12,604m △ 56% YoY	AED 1,106m   <b>8.8%</b> △ 76% YoY   vs. 7.8% (FY 2024)	AED 687m   <b>5.5%</b> △ 89% YoY   vs. 4.5% (FY 2024)
Q4 2025	AED 3,698m △ 36% YoY	AED 400m   <b>10.8%</b> △ 65% YoY   vs. 8.9% (Q4 2024)	AED 256m   <b>6.9%</b> △ 57% YoY   vs. 6.0% (Q4 2024)
FY 2025	CAPEX AED 387m	NET CASH/EBITDA 0.6x <sup>1</sup>	FREE CASH FLOW TO FIRM <sup>2</sup> AED 813m
	DIVIDEND AED 335m	AED 85m Distributed to ICD in August 2025 (Pre-IPO)	AED 250m payable in April 2026

Notes:

(1) Calculated as Net Cash divided by trailing twelve months (TTM) EBITDA

(2) Free Cash Flow to Firm is calculated as cash from operations minus capital expenditures

# FY & Q4 OUTPERFORMANCE: RECORD REVENUE, STRONGER MARGINS, EARNINGS MORE THAN DOUBLING

AEDm	Q4		Change (YoY)	FY		Change (YoY)
	2024	2025		2024	2025	
Revenue	2,720	3,698	36%	8,101	12,604	56%
Gross profit	285	464	63%	836	1,323	58%
Gross Profit Margin	10.5%	12.5%	2.0 pp	10.3%	10.5%	0.2 pp
EBITDA	243	400	65%	630	1,106	76%
EBITDA margin	8.9%	10.8%	1.9 pp	7.8%	8.8%	1.0 pp
Finance costs, net	(20)	(16)	(19%)	(84)	(34)	(60%)
Depreciation & Amortization	(50)	(82)	62%	(159)	(266)	67%
Profit for the year	163	256	57%	363	687	89%
Net income margin	6.0%	6.9%	0.9 pp	4.5%	5.5%	1.0 pp

## FY:

**Revenue** increased by 56% YoY to AED 12.6 billion on the back of backlog conversion across all segments.

## Q4:

**Revenue** increased by 36% YoY to nearly AED 3.7 billion, with growth being strong across all segments.

## FY:

**EBITDA** broke the billion threshold and increased by 76% YoY, reaching AED 1.1 billion, with margin expanding to 8.8% driven by strong revenue, operating leverage benefits and tight cost controls across the business.

## Q4:

**EBITDA** increased by 65% to AED 400 million with margin expanding to 10.8%.

## FY:

**Net profit** nearly doubled, increasing by 89% YoY to a record AED 687 million, with margin reaching 5.5% on the back of backlog conversion.

## Q4:

**Net profit** increased by 57% YoY to AED 256 million on the back of accelerated activity and continued operational excellence. Margin increased to 6.9%.

# BALANCE SHEET SUPPORTS SCALE AND DISCIPLINED GROWTH

AEDm	31-Dec-24	31-Dec-25	%Change (YTD)	30-Sep-25	%Change (QoQ)
<b>TOTAL NON-CURRENT ASSETS INCLUDING</b>	<b>1,339</b>	<b>1,860</b>	<b>39%</b>	<b>1,684</b>	<b>10%</b>
Property, plant and equipment	929	1,268	36%	1,186	7%
Retention receivables	234	187	(20%)	162	(16%)
Advances to suppliers and subcontractors	49	260	431%	217	20%
<b>Total current assets including</b>	<b>6,405</b>	<b>8,761</b>	<b>37%</b>	<b>8,342</b>	<b>5%</b>
Contract and other receivables	2,800	3,304	18%	3,247	2%
Gross amounts due from customer on construction contracts	2,254	3,786	68%	3,660	3%
Cash and bank balances	1,254	1,575	26%	1,301	21%
<b>TOTAL ASSETS</b>	<b>7,744</b>	<b>10,622</b>	<b>37%</b>	<b>10,026</b>	<b>6%</b>
<b>TOTAL NON-CURRENT LIABILITIES INCLUDING</b>	<b>1,459</b>	<b>2,391</b>	<b>64%</b>	<b>2,486</b>	<b>(4%)</b>
Advances from customers	595	1,329	123%	1,456	(9%)
<b>TOTAL CURRENT LIABILITIES INCLUDING</b>	<b>5,252</b>	<b>6,837</b>	<b>30%</b>	<b>6,356</b>	<b>8%</b>
Contract and other payables	4,366	6,013	38%	5,698	6%
Gross amount due to customers on construction contracts	310	264	(15%)	286	(8%)
<b>TOTAL LIABILITIES</b>	<b>6,711</b>	<b>9,228</b>	<b>38%</b>	<b>8,842</b>	<b>4%</b>
<b>TOTAL EQUITY</b>	<b>1,033</b>	<b>1,394</b>	<b>35%</b>	<b>1,184</b>	<b>18%</b>

Ramp-up in execution reflected in higher working capital

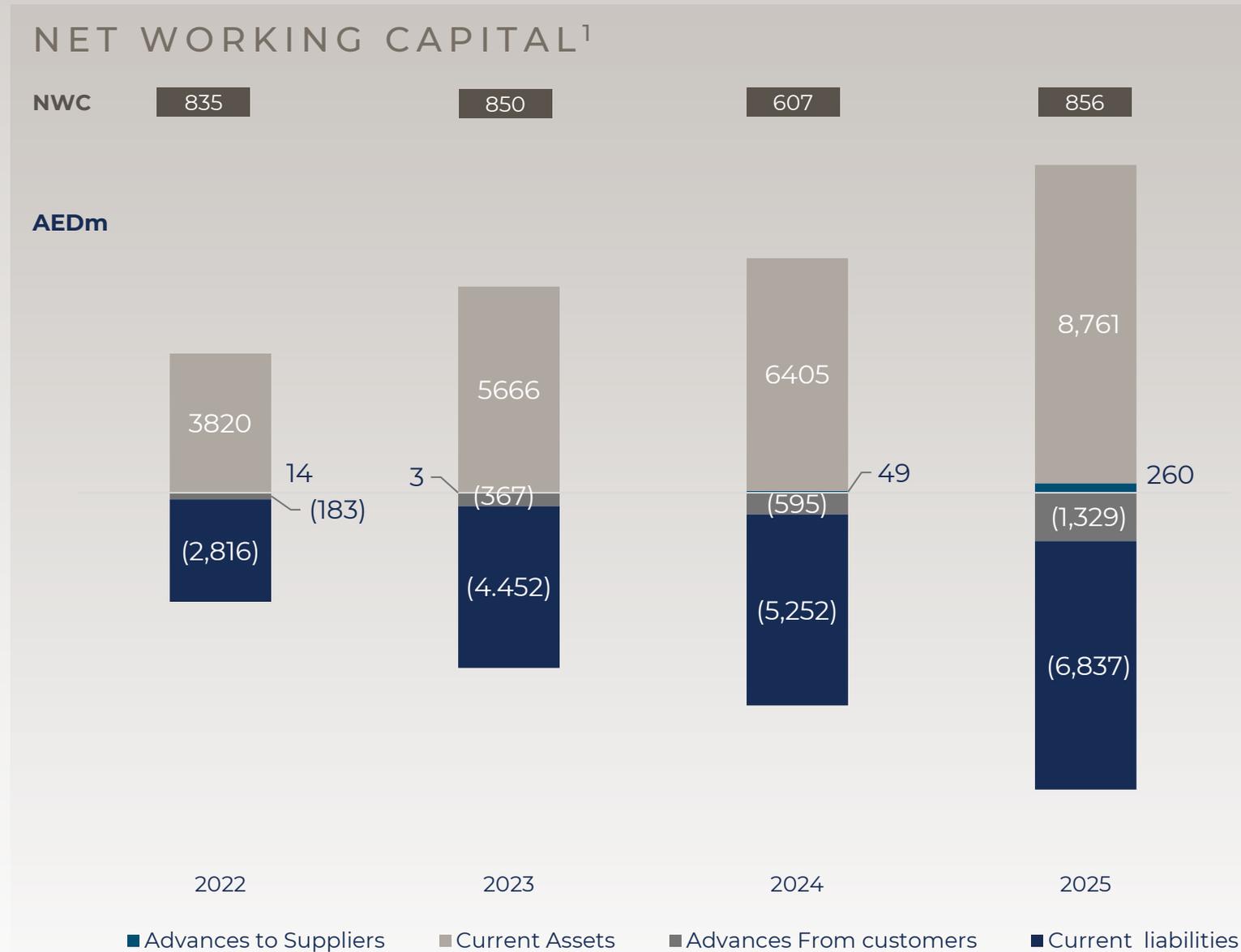
- Driving investment in Equipment and facilities.
- Onboarding subcontractors to support project work.

Prudent capital structure with limited leverage

- Stable cash position.
- Efficient collections of receivables.
- Continued growth in Advances from Customers reflect ongoing new business awards.

Strong balance sheet enables efficient project mobilization and sustained growth

# EFFICIENT WORKING CAPITAL MANAGEMENT UNDERPINS OPERATIONAL AGILITY



Significant increase in net working capital driven by ramp-up in execution intensity.

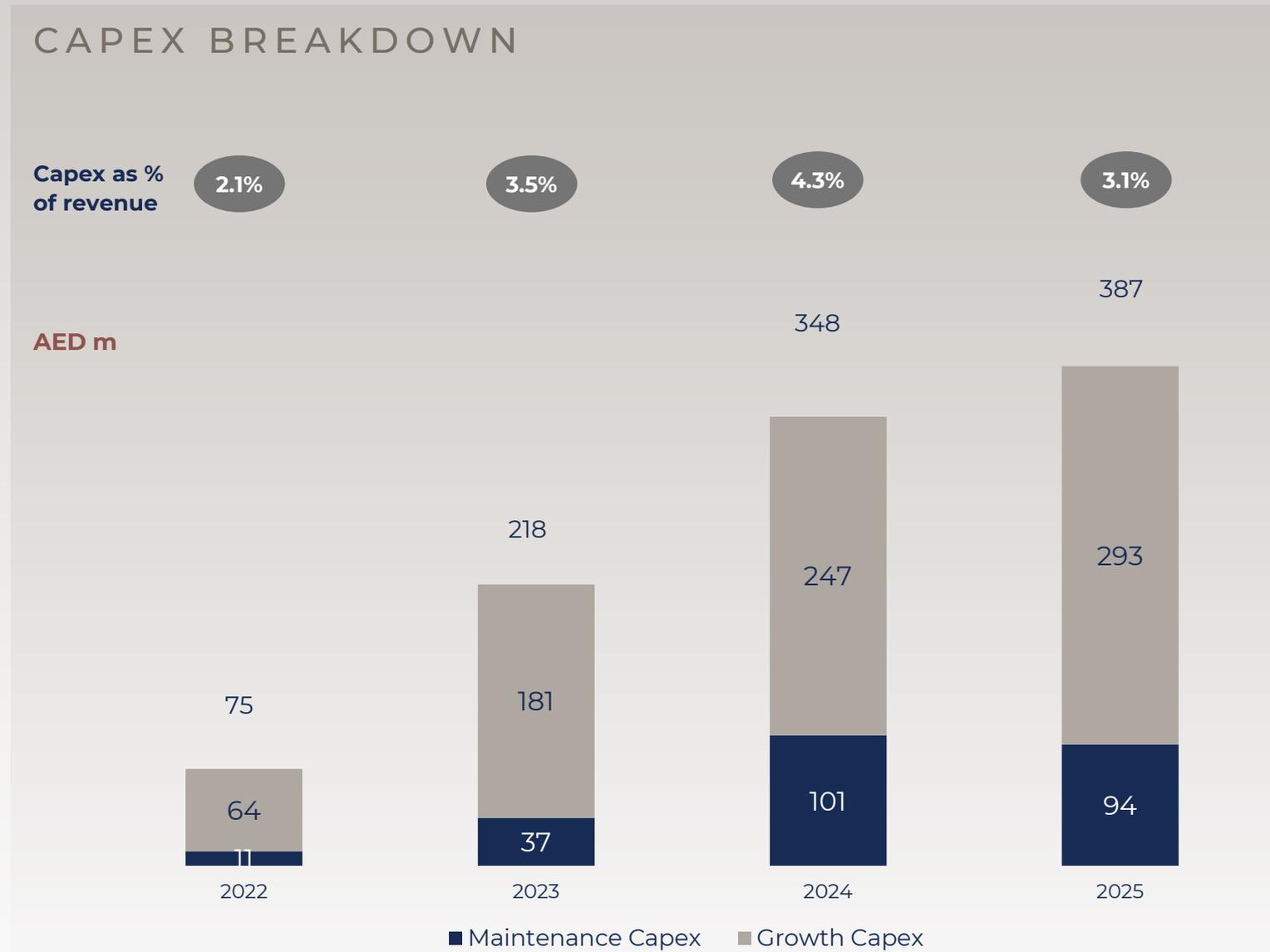
Given the nature of the sector, there is volatility in the working capital requirements, which ALEC manages by creating sufficient cash buffers.

ALEC aims to achieve a near-neutral working capital position by matching receivables and gross amounts due with payables and accruals.

Cash is controlled centrally at the group level and managed between businesses to meet working capital requirements, reducing the need to draw down debt.

Notes: (1) Net working capital is calculated as current assets plus advances to suppliers minus current liabilities minus advances from customers

# MAINTAINING A CAPEX-LIGHT MODEL AS BUSINESS SCALES



Capex for the FY 2025 period was AED 387 million, mainly directed toward enhancing capabilities within the Energy segment to support future growth.

ALEC operates a low capex model with **maintenance capex at c.1% of revenue.**

The disciplined approach to capex has allowed ALEC to maintain best-in-class returns on capital employed.

# ATTRACTIVE DIVIDEND POLICY AIMED AT SUPPORTING LONG-TERM VALUE

## CASH DIVIDEND DISTRIBUTION SCHEDULE

AED 250m	AED 500m	Minimum 50%
Payable in April 2026	For FY-2026 payable in October 2026 and April 2027	Payout ratio of net profit, FY-2027 onwards, to be distributed semi-annually

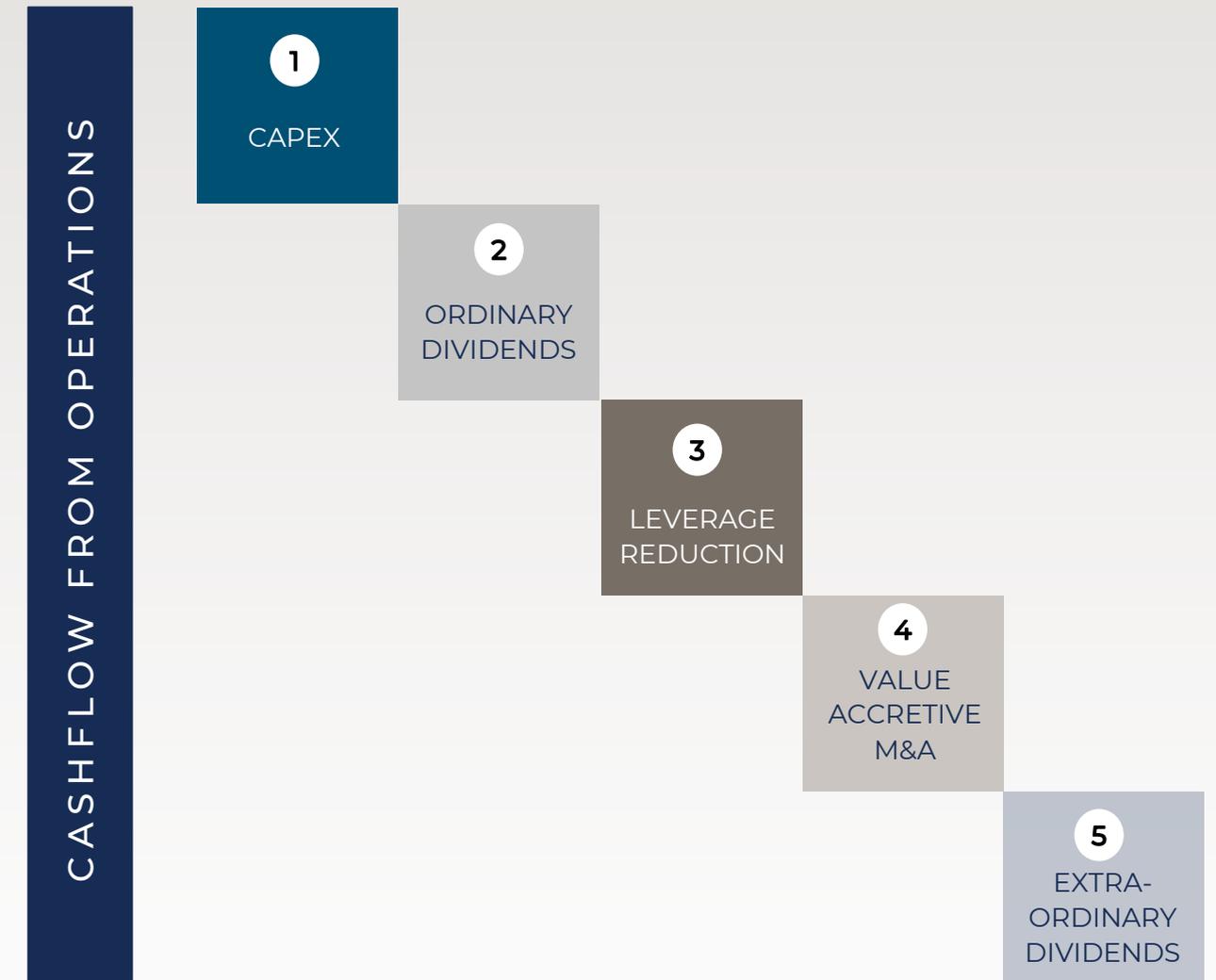
## CLEAR DIVIDEND POLICY, REFLECTING:

Prudent approach to capital allocation, balancing growth-enabling investments and shareholder reward

Robust cash flow - Free Cash Flow to Firm: AED 813m (as of 31 December 2025)

Long-term earnings potential

## CAPITAL ALLOCATION FRAMEWORK



Notes: (1) Based on ALEC's closing price on 31 December of AED 1.52 per share. (2) Based on total dividend distribution of AED 335m. (3) Based on dividend distribution of AED 250m for H2 2025.

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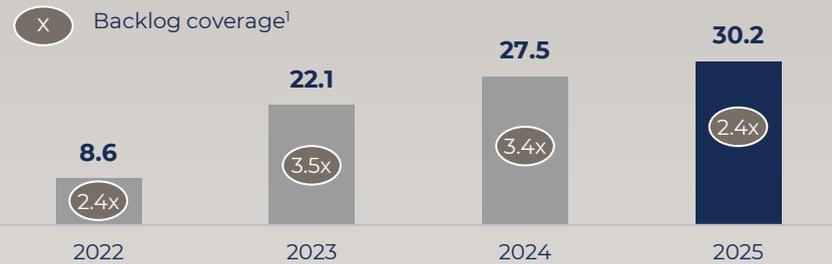
# OPERATIONAL HIGHLIGHTS



# LARGE, SECURED BACKLOG DRIVING VISIBLE, MULTI YEAR REVENUE GROWTH

## CONTINUED GROWTH IN BACKLOG

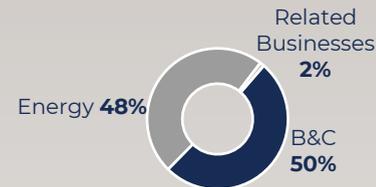
### BACKLOG EVOLUTION (AED bn)



### FY 2025 BACKLOG BY COUNTRY



### FY 2025 BACKLOG BY SEGMENT



## DIVERSIFIED PORTFOLIO OF CURRENT FLAGSHIP PROJECTS

PROJECT	COUNTRY	BACKLOG <sup>2</sup> (AEDm)	SECTOR	EXPECTED YEAR OF COMPLETION
Wynn Al Marjan		4,776	Hospitality	2027
ADNOC Offshore Zakum EPC		4,727	Energy	2030
Stargate Data Centre (200MW)		4,535	Data Centre	2027
ADNOC MMBD Offshore		4,108	Energy	2028
Qiddiya Speed Park		2,116	Leisure	2027
Como Residences		1,613	Residential	2028
Ilmi Science and Technology Centre (MISK)		1,215	Education	2027
ADNOC Sahil EPC Works		827	Energy	2027

AED 30.2 billion backlog reflects ALEC's focus on high-value, strategic and nationally critical and vision-led projects.

2.4x coverage of the trailing twelve months revenue provides multi year revenue visibility.

c. 46% of the contracted project exceeded AED 3 billion, demonstrating the scale of the projects ALEC delivers.

Near 50:50 backlog split between B&C and Energy

- B&C driven by diversified projects incl. data centres
- Energy supported by recent major win with ADNOC

Strong home market anchor with selective expansion in KSA

- 89% UAE | 11% KSA

Source: Company information  
 Note(s): (1) Defined as backlog / LTM revenue; (2) Remaining backlog as of September 2025

# BUILDING & CONSTRUCTION (B&C)

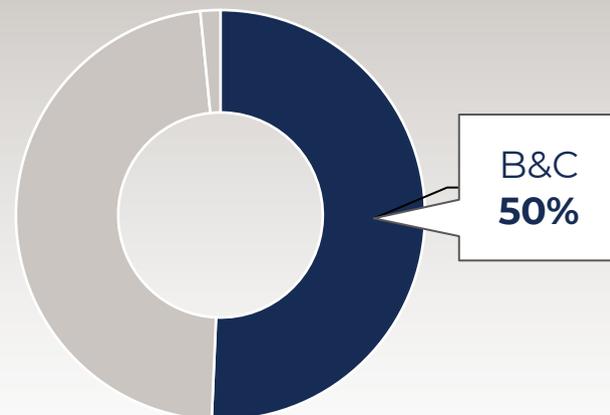
## REVENUE & GROSS PROFIT

	REVENUE	% OF TOTAL REVENUE <sup>1</sup>	GROSS PROFIT	GROSS MARGIN
FY 2025	AED 6,838m ▲ 68% YoY	47.1%	AED 500m ▲ 101% YoY	7.3% ▲ vs. 6.1% (FY 2024)
Q4 2025	AED 2,049m ▲ 49% YoY	48.1%	AED 204m ▲ 143% YoY	10.0% ▲ vs. 6.1% (Q4 2024)

## BACKLOG

As of 31 December 2025

**AED 15.3 billion**



## KEY UPDATES

Ramp up in execution of two significant projects drove accelerated revenue and gross profit growth, namely:

- Wynn Al Marjan (Hospitality, Ras Al Khaima)
- Stargate Phase 1 (Data Centre, Abu Dhabi)
- Qiddiya Speed Park (Leisure, Riyadh)
- MISK - Ilmi Science and Technology Centre (Leisure, Riyadh)

(Note(s): (1) Gross profit computed as revenue – contract costs

# ENERGY SOLUTIONS

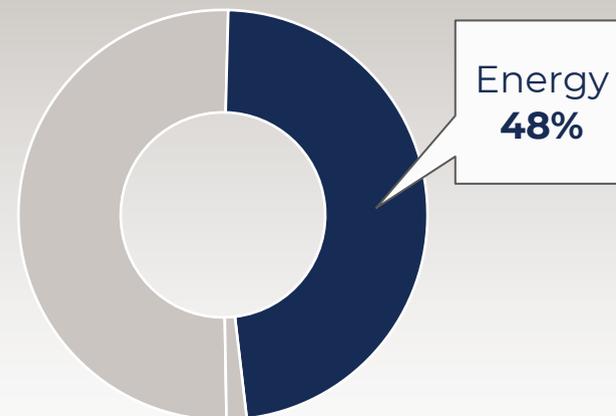
## REVENUE & GROSS PROFIT

	REVENUE	% OF TOTAL REVENUE <sup>1</sup>	GROSS PROFIT	GROSS MARGIN
FY 2025	AED 4,626m ▲ 88% YoY	31.9%	AED 418m ▲ 68% YoY	9.0% ▲ vs. 8.9% (FY 2024)
Q4 2025	AED 1,164m ▲ 20% YoY	27.3%	AED 142m ▲ 40% YoY	12.2% ▲ vs. 10.4% (Q3 2024)

## BACKLOG

As of 31 December 2025

**AED 14.5 billion**



## KEY UPDATES

Strong top line growth driven by recent major, multi-year project wins with key strategic clients, namely ADNOC, including:

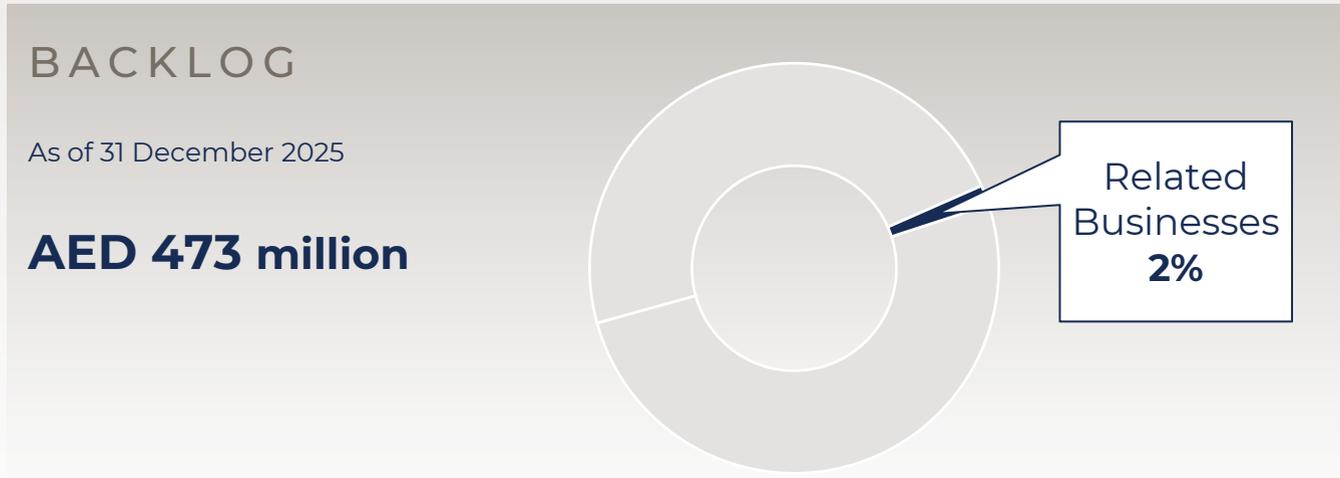
- ADNOC Offshore Zakum EPC (Offshore, UAE)
- ADNOC MMBD Offshore (Offshore, UAE)
- ADNOC Hail & Ghasha Project (Offshore, UAE)

Note(s): (1) Gross profit computed as revenue – contract costs

# RELATED BUSINESSES

Margins are normalizing as higher than usual margin work is delivered

	REVENUE	% OF TOTAL REVENUE <sup>1</sup>	GROSS PROFIT	GROSS MARGIN
FY 2025	AED 3,050m ▲ 53% YoY	21.0%	AED 373m ▲ 14% YoY	12.2% ▼ vs. 16.4% (FY 2024)
Q4 2025	AED 1,047m ▲ 69% YoY	24.6%	AED 120m ▲ 45% YoY	11.4% ▼ vs. 13.4% (Q3 2024)



- ## KEY UPDATES
- Significant number of projects undertaken as subcontractors for the B&C segment, including:
- Wynn Al Marjan (Hospitality, Ras Al Khaima)
  - Qiddiya Waterpark (Leisure, Riyadh)
  - Guggenheim (Museum, Abu Dhabi)

(1) Gross profit computed as revenue – contract costs

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# STRATEGY & GUIDANCE



# FOCUSED STRATEGY DRIVING FUTURE GROWTH



**STRATEGIC FOCUS ON SUSTAINABLE AND PROFITABLE GROWTH BY LEVERAGING CORE STRENGTHS, UNDERPINNED BY DISCIPLINED CAPITAL ALLOCATION**

Source: Company information

## 2025 GUIDANCE: ACHIEVED ACROSS KEY METRICS

	GUIDANCE	PERFORMANCE
	2025	
Backlog	100% of revenue covered	2.4x
Revenue Growth	~50-52%	56%
Gross Profit Margin	~10.3%	10.5%
EBITDA Margin	~8.5%	8.8%
Capex	~2.0-3.0% of revenue	3.1%
Gross Leverage <sup>1</sup>	~1x	~0.8x

(1) Gross Leverage includes total borrowings + lease liabilities to EBITDA

# GUIDANCE

## MANAGEMENT'S OUTLOOK

<b>Backlog</b>
<b>Revenue Growth</b>
<b>Gross Profit Margin</b>
<b>EBITDA Margin</b>
<b>Capex</b>
<b>Gross Leverage<sup>1</sup></b>

2026

100% of revenue covered

~50-55%

~10.3%

~8.5%

~2.0-3.0% of revenue

~1x

MEDIUM-TERM

~2.0x-2.5x supported by a healthy projects pipeline and future anticipated projects

Grow at an implied CAGR of ~7-8%

Gradually improve by ~100bps

Gradually improve by ~150bps

Gradually decline to ~1.0% of revenue

Remain below 1x

(1) Gross Leverage includes total borrowings + lease liabilities to EBITDA

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# INVESTMENT CASE



# ALEC'S DIFFERENTIATED VALUE PROPOSITION

- 1 Longstanding track record of financial and commercial success.
- 2 Operational excellence and risk management drive a sustainable edge
- 3 Unparalleled capabilities to deliver large-scale complex and iconic projects
- 4 Strongly positioned to continue capturing significant growth in the UAE and KSA
- 5 Large secured backlog set to drive visible growth
- 6 Robust financial profile and significant acceleration in revenues and profits
- 7 Best-in-class management team supported by an accomplished Board of Directors

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Q&A

THANK YOU



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